

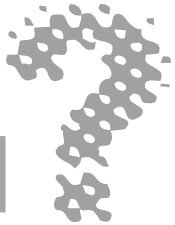


Would you like

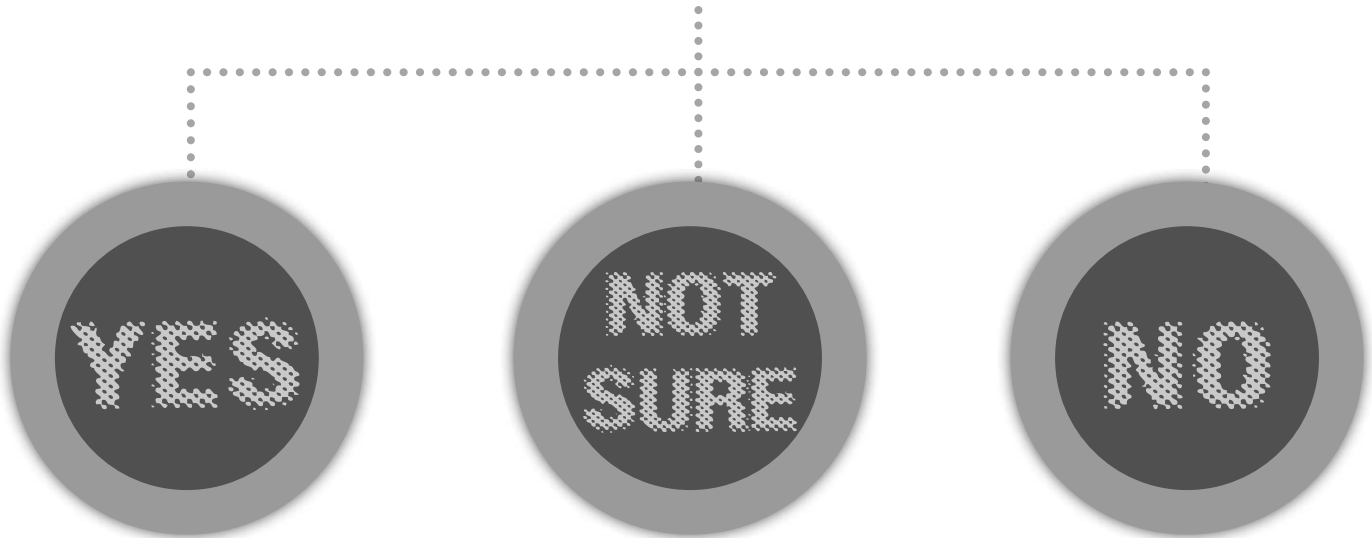
FREE SUPPLIES

for your

ORGANIZATION



(Such as office supplies, maintenance and janitorial items, personal care supplies, educational supplies, toys and sporting goods, craft supplies, clothing and so much more!)



Go to the next page to find out how to get started.

The stuff really is **FREE**. And brand new. Promise! Go to the next page to learn more.

Are you sure? We're giving away **\$100 MILLION** worth of supplies each year. Better read on just to be certain.

HOW DOES IT WORK?

Every year we give millions of dollars worth of office supplies, maintenance and janitorial items, personal care supplies, educational supplies, toys and sporting goods, craft supplies, clothing and so much more... to organizations like yours. It's brand new, high-quality stuff, just like what you'd find in retail stores. But it's **FREE!** And you can request as much as you'd like. **No limits. No gimmicks.**

SOUNDS TOO GOOD TO BE TRUE? IT'S NOT! HERE'S HOW IT WORKS...

Big businesses accumulate **extra inventory** in their warehouses—overstocks, returns, discontinued products.... and they donate them to NAEIR.



NAEIR sorts, organizes and photographs the merchandise so it can be published in our **catalogs** and offered through our **online shopping site** to schools, churches, and non-profits like you for **FREE!***

Shop Naeir →



You request all sorts of free products! Then, NAEIR packs up your order and **ships it** out. FedEx of course. (You can also pick up your Big Book and/or Express orders from our warehouse.)



Churches



Non-Profits



Schools

*Members pay small handling and processing fees to cover the costs related to organizing, cataloging and storing all the merchandise. In most cases, shipping is **FREE!**

MEMBER BENEFITS



2

So much FREE stuff! So many possibilities...

They're endless! Not only can you cut costs, you can actually expand your services by getting items you couldn't possibly afford otherwise. Thanks to NAEIR, our members are able to...

- 1 Cut spending on routine items** such as office supplies and janitorial products. If you can get it **free**, you can make more funds available for other things that really make a difference.
- 2 Provide more and better services** for those who depend on you. With high-quality items, such as clothing, personal care products and housewares, you can better people's lives without adding to your overhead.
- 3 Give your staff support** with arts and crafts supplies, decorations, books and classroom materials so they won't have to pay for those items out of their own pockets.
- 4 Keep up repairs and maintenance.** By stocking a variety of plumbing and electrical supplies, hardware, fasteners and tools, you'll be ready to fix anything without waiting for budget approval.
- 5 Prepare for emergencies by stockpiling supplies.** You can store clothing and shoes, personal hygiene products, flashlights and batteries and more. When you or the people you serve need them, you'll be prepared.
- 6 Offer tangible incentives** to change behavior and achieve personal goals. Even small gifts like stickers, lollipops, novelty pencils, or toy figurines can provide the motivation needed to succeed.
- 7 Make those you serve feel special.** Small gift items, costume jewelry, toys and collectibles can instantly lift people's spirits. You can even get gifts bags and wrapping paper from NAEIR!
- 8 Boost morale and provide a sense of belonging!** Throw parties or serve special meals for your clients featuring seasonal or themed plates, cups, napkins and decorations. Everyone loves a party!

WHO ARE WE?

We're the National Association for the Exchange of Industrial Resources, but you can call us NAEIR.

(It rhymes with "share.")

We're in the business of EMPOWERING GENEROSITY. We are a 501(c)(3) non-profit organization that collects donations of excess inventory from manufacturers, wholesalers and retailers and redistributes it to schools, churches and other non-profit organizations around America.

NAEIR MERCHANDISE



EMPOWERING GENEROSITY...

What does that mean?

Where do we start?

We're EMPOWERING the GENEROSITY of businesses by facilitating the donation process.

.....

We're EMPOWERING the GENEROSITY of schools and non-profits by supplying them with free products and resources.

.....

Our members' GENEROSITY is EMPOWERING the communities and individuals that they serve.

.....

And all this GENEROSITY is EMPOWERING us because we know how good it feels to lend a helping hand.

"So, what type of merchandise can I get from NAEIR?"

You name it and there's a company out there that has too much of it and wants to give it away for free. From **office supplies** like Post-it® Notes and **software to toys, toiletries, maintenance and industrial supplies, and party supplies**, we've got options galore! Remember, since all of our merchandise is donated, we may not always have a particular item you're looking for, but you're bound to find something useful. And, the more you request, the more you save!

"Which companies donate merchandise to NAEIR?"

To date we've received merchandise from over 8,000 companies across the United States. Some of them include:

- | | |
|------------------------|---------------------------|
| Crayola | Reebok |
| Office Depot | Gillette |
| Stanley Tools | Delta |
| 3M | Grainger |
| Spalding Sports | Hallmark |
| Rubbermaid | Tupperware |
| Rayovac | Avery Dennison |
| Akron Line | Paper Mate |
| Sharpie | Xerox |
| Oreck | Black & Decker |
| Conair | Land's End... |

You get the idea...

"SO, HOW CAN I GET ACCESS TO ALL THAT FREE STUFF?"



Start requesting merchandise!

We offer dozens of catalogs each year that are full of all sorts of great stuff. Merchandise in the catalogs can also be requested through our online Shopping Site. You simply request what you want and we ship it straight to your door, or you can come to our warehouse and pick up your merchandise (Express only). We'll send an invoice for the handling later. (For most items the shipping is FREE!)

BROWSE OUR SHOPPING SITE

All of our members have 24-hour access to NAEIR online. Browse through the merchandise available under the icons - Clearance, Best Values, Deal of the Day, Educational Supplies, Overstock, Specials, and Express. It's all first come, first served - just click it and we'll ship it! You only pay nominal processing and handling fees, in most cases shipping is FREE! How's that for convenient?

LOOK THROUGH OUR PRINTED CATALOGS

Best Values

The Best Values merchandise is updated every month. Just like the name implies, this is where you will find some of our biggest values and, best of all, THE SHIPPING IS FREE! You only pay small processing and handling fees. All of the Best Values stuff is offered first come, first served. If you want it, act fast!

Special Offers

The Special Offers feature special items that we think our members will love! It's updated every other month, and THE SHIPPING IS FREE, so just pay small processing and handling fees, and the stuff is yours!

Clearance

Who doesn't love awesome STUFF offered at super low handling fees? Our Clearance Catalogs are just that! The Clearance Catalogs feature values that you just can't pass up. And again, THE SHIPPING IS FREE!

* All merchandise offered through Best Values, Special Offers and Clearance catalogs is also available through the NAEIR shopping site.

Take a Grab Bag field trip!

Grab Bag is the ultimate bargain-hunting experience! Here's how it works: We open up a special section of our warehouse that is about the size of a high school gym and it's FULL of stuff that we either had too much of, or not enough to publish in our catalogs. Some of it is one-of-a-kind items that you'll only get at a Grab Bag visit. You get two hours to pile as much stuff as you can onto an industrial sized shopping cart. (It's the size of a large desk!) You'll pay only a flat \$40 administrative fee and the average haul is worth over \$1,500!



FREQUENTLY ASKED QUESTIONS



MEMBERSHIP

Who can join NAEIR?

You must be affiliated with a 501(c)(3) nonprofit organization, a school, church, or teacher to qualify for NAEIR membership. Our members include nursing homes, safe houses, rehabilitation centers, after school programs, teachers, kids' camps, churches, charitable clubs, overseas missions and more. If that's you, apply today!

Does everyone in my organization need a membership?

No. Generally, we issue one membership per organization.

How do I renew my membership?

A few months before the your membership anniversary date we will send you a reminder to renew. Simply pay your renewal invoice to continue your membership uninterrupted.

THE PRODUCTS

Is the merchandise really FREE?

Yep. By law, we aren't allowed to charge a penny for all the great products donated to NAEIR. You'll only pay small processing and handling fees to cover our out-of-pocket costs to collect, sort, catalog, warehouse and distribute the donated goods. Handling fees help cover the cost of making NAEIR run efficiently and effectively. In most cases, we provide free shipping!

What products are available?

There are no limits to what you'll find through NAEIR. All of the merchandise is donated, so the products are changing all of the time. There's no guarantee you'll find a specific item you're looking for. However, you will find things like office supplies, tools, crafts, clothes, shoes, toys, toiletries, books, and party décor. Our donors include companies like Crayola, Rubbermaid, 3M and Hallmark, just to name a few. But, no matter what it is, NAEIR's merchandise is always brand-new, high quality stuff. No seconds, hand-me-downs or defective products.

Are there restrictions on how we can use merchandise received from NAEIR?

All NAEIR merchandise must be used for care of the ill, needy, elderly or youth or to support the administration and maintenance of your organization. It cannot be bartered, traded or sold. You may also use merchandise as rewards, gifts or incentives for your staff or volunteers. If you have questions about the details of this requirement, don't hesitate to contact a NAEIR Membership Advocate.

How do you determine the merchandise values listed in the catalog?

The dollar value listed for items in the catalogs is based on dollar values provided by the donor. These values usually represent the donor's retail value.

Fascinating Facts

The most frequently requested products are office supplies, maintenance items and janitorial products, such as Oreck vacuums.

.....

The most expensive items ever donated were hundreds of color photocopiers from Xerox. Each copier was valued at \$10,000!

.....

The largest items ever donated include a semi-trailer, industrial underground pipe and dumpster-sized snow-melting machines that were equipped with Ford engines.

Continued on the next page

FREQUENTLY ASKED QUESTIONS

(Continued)



MERCHANDISE REQUESTS AND SHIPPING

How do I request free products?

We offer hundreds of items on the NAEIR website and issue several different catalogs and merchandise offers throughout the year. You can submit your requests online, by mail or fax. We cannot accept merchandise requests via phone.

Is there a limit to how much merchandise I'm allowed to request?

Nope. Request as much as you think you can use.

What if I want to pick up my requested items?

Big Book and Express merchandise can be picked up at our warehouse, you will receive an email instructing you to contact your Membership Advocate who will help you schedule a pick-up appointment.

What if I receive damaged items?

We try to handle all merchandise with care, but accidents can happen. So, be sure to carefully inspect your boxes for obvious damage that may have occurred prior to delivery and note it on the FedEx receipt before signing it. You must have this documentation in order to file damaged or missing items claims.

How do I pay for shipping and handling?

Your merchandise will be shipped to you prepaid by NAEIR and you will be invoiced for shipping and handling at a later date. Please do not try to prepay shipping or processing and handling charges.

Does NAEIR accept returns?

It depends. If you would like to return merchandise for any reason, please contact a NAEIR Membership Advocate. NAEIR must be notified of the returns before they are sent. Members are responsible for all return shipping costs.

What is the Grab Bag?

Grab Bag is a special "shopping" extravaganza at the NAEIR warehouse in Galesburg, Illinois. Up to five times a year, you'll have two hours to collect as much stuff as you and a friend can fit on an industrial-sized shopping cart. You'll pay only a flat \$40 administrative fee and the average haul is worth over \$1,500!

Have more questions about being a member?

Our Member Enrollment Representatives are here to help you get the most out of NAEIR. Just give us a call: **1-800-562-0955**

Fascinating Facts

The smallest items ever donated include flower and vegetable seeds and false eyelashes.



The most unusual donations included items such as pork rind fishing bait for youth camps, aquarium furniture, and vacuum packed frog and shark heads that were used by high school biology classes.

NAEIR MEMBERSHIP APPLICATION



HOW TO SUBMIT THIS APPLICATION:

Mail: Membership Committee
NAEIR
560 McClure St.
Galesburg, IL 61401-4286

Fax: (309) 343-0583
Email: member@NAEIR.org
Online: www.NAEIR.org

Organization Name: _____ EIN#: _____

Contact Name: _____ Title: _____

Mailing Address: _____ City: _____ State: _____ Zip: _____

Shipping Address: _____ City: _____ State: _____ Zip: _____

Email: _____ Telephone: _____ Fax: _____

Signature: _____ Date: _____

By signing this application I am confirming that I have read and understand NAEIR's Terms of Membership as outlined in this information kit.

Membership Type:

Basic (\$59 annual fee)

Payment Options:

Bill Me Payment Enclosed: ___Check ___Purchase Order ___Credit Card

Credit Card Information: Visa Mastercard Discover AMEX

Name on Card: _____

Billing Address: _____

Card Number: _____ Expiration Date: _____ Security Code: _____



NAEIR TERMS OF MEMBERSHIP



Upon acceptance of its Membership Application by NAEIR, a member organization subscribes to and agrees to comply with the Terms of Membership as outlined in the following paragraphs:

- 1 With no exceptions, merchandise received from NAEIR must be used by the member solely for the care of the ill, the needy or minors.
NOTE: THIS MEANS THAT NAEIR MERCHANDISE MAY NOT BE SOLD, BARTERED OR EXCHANGED (WHETHER AT FLEA MARKETS, THRIFT SHOPS, AUCTIONS, RAFFLES, CHARITY BENEFITS, FUNDRAISING EVENTS, OR IN ANY OTHER CONTEXT WHATSOEVER). MERCHANDISE MAY NOT BE GIVEN TO OR TAKEN BY VOLUNTEERS, OFFICERS, CLERGY OR EMPLOYEES FOR PERSONAL USE. IT MUST BE USED SOLELY FOR THE CARE OF THE ILL, NEEDY OR MINORS, PURSUANT TO THE MEMBER'S CHARITABLE PURPOSES.
- 2 Members agree to maintain adequate books and records reflecting merchandise received from NAEIR and, if requested, to provide NAEIR and/or the Internal Revenue Service with substantiation of its use and distribution of such merchandise.
- 3 A Member Organization must advise NAEIR promptly of any change in its status for federal tax purposes.
- 4 Members who visit a NAEIR facility for any reason must:
 - A. Act in an orderly, businesslike manner at all times.
 - B. Follow directions of NAEIR employees.
 - C. Comply with all posted signs (e.g., *No Admittance or No Smoking*), parking and traffic restrictions, and other regulations.
- 5 Members must cooperate with NAEIR officers, the Internal Revenue Service, and local law enforcement authorities as necessary to comply with applicable laws and regulations relating to their NAEIR membership and merchandise received from NAEIR.
- 6 Members agree to comply with all applicable Treasury Regulations relating to the receipt of property from NAEIR. Copies of applicable regulations are available from NAEIR's Membership Department, and any questions may be directed to that office at **(800) 562-0955**, extension 406.
- 7 Members must pay membership fees and other charges promptly.
- 8 NAEIR reserves the absolute right to terminate the membership of any member, whether for violating these Terms of Membership or otherwise, upon refund of the member's current membership fee (less any outstanding balance owing). Members agree that these Terms of Membership may be enforced by legal action, including but not limited to injunctive or other equitable relief, and that NAEIR's reasonable costs of such enforcement will be reimbursed by a member that is held to be in violation of the Terms of Membership.
- 9 Membership Fees may be increased at any time in NAEIR's sole discretion. The terms of any membership plan may be changed at any time in NAEIR's sole discretion. The membership of any member may be terminated by NAEIR in its sole discretion, with or without cause, on 10 days written notice to any member. In the event the membership of any person or entity is terminated by NAEIR, that person or entity may again apply for membership, which NAEIR may approve or reject, in its sole discretion. If NAEIR should elect to increase membership fees, the increase will be effective on the anniversary date of the member's membership. The terms set forth in this paragraph shall apply to all members and to all membership plans.

OFFICIAL MEMBER CONTACT PERSON

The Official Member Contact Person is the only person to whom correspondence concerning the membership is directed; this person is also responsible for any revisions in this specific membership enrollment.